

JESSE FLIPPEN

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CYBERSECURITY ANALYST (SOC-Focused)

Results-driven professional rapidly transitioning into cybersecurity, leveraging 4 years of enterprise sales operations experience to enhance threat triage, reporting, and security operations. Foundation built on hands-on security and networking labs via Per Scholas Cybersecurity Training (Mar–Jul 2026) and real-world infrastructure hardening and systems automation demonstrated at PyTexas 2026. Proficient in data-driven analysis, stakeholder alignment, and performance optimization—skills directly transferable to complex security environments.

CORE COMPETENCIES

Network Security | Linux Administration | Endpoint Hardening | Firewall Configuration (UFW)
SIEM Concepts | Log Analysis | Incident Triage | Threat Detection Fundamentals
Splunk | Wireshark | Cisco Packet Tracer | Active Directory Concepts
Python Scripting | Bash | SSH Key Management | Tailscale Mesh Networking | systemd

TECHNICAL PROJECTS

WrangLED Infrastructure Project | PyTexas 2026 | Austin Central Library

Austin, TX | April 2026

- Executed a full-stack hardening plan for a live public deployment (512-LED display presented to ~300 attendees), successfully mitigating real-world attack surfaces.
- Secured Raspberry Pi systems by configuring a UFW firewall with least-privilege port exposure, deploying Fail2ban for SSH brute-force protection, and enforcing SSH key-only authentication.
- Deployed Tailscale mesh networking across Raspberry Pi, Windows workstation, and a VPS for persistent, network-agnostic remote access and management.
- Authored and deployed a systemd unit file to ensure unattended auto-start and verified clean reboot behavior prior to venue deployment.
- Diagnosed and resolved a signal-chain failure by correcting WLED LED count misconfiguration (256 → 512 LEDs) following daisy-chaining.
- Restored project availability by procuring and deploying a USB WiFi dongle on-site, reconfiguring the Pi as a private access point when conference networking failed.

CERTIFICATIONS COMPLETED

- AWS Certified Cloud Practitioner (CLF-C02) — January 2026

CERTIFICATIONS IN PROGRESS

- CompTIA Security+ (SY0-701) — Expected: May 2026
- Splunk Core Certified User — Expected: July 2026
- Linux+ — Expected: August 2026

HTB Certified Junior Cyber Analyst (CJCA) — Expected: September 2026

PROFESSIONAL EXPERIENCE

Senior Business Development Manager | Southern Glazer's Wine & Spirits | 2022–2026

- Automated recurring Salesforce report generation using Python scripting, eliminating 2–3 hours of weekly manual data collection and enabling consistent, timely sales performance delivery for a 5-person team.
- Designed and implemented a data-driven sales performance framework utilizing Excel Power Pivot and Power Query, aggregating Nielsen, trend, and territory metrics for consistent, data-driven decision-making across an iPad-only field team without BI licensing.
- Identified a statewide brand performance deficit through proactive stakeholder reporting and built a three-month recovery goal, driving team performance to near-flat contribution ahead of promotional launch.
- Spearheaded Territory Optimization efforts, analyzing 355 stores to strategically restructure routes, removing 26 underperforming and adding 86 high-potential accounts.

EDUCATION

Per Scholas Cybersecurity Training Program | Dallas, TX

July 2026